

Steps & Supplies Needed Before Group Mentoring Begins

1. Your Amazon Seller Central account must be active and set as a professional seller (\$40/month).
2. Register with the state and federal government to get tax IDs, and get your state's resale certificate once you have your business set up in order to get tax exempt status for your purchases. This is not a requirement to start the class, but will be very helpful in saving money on inventory and doing your taxes next year.
3. I recommend that you get ungated for the grocery category using Frontier or another grocery supplier if you aren't already ungated. It is most helpful to be ungated in that category, but it would be good if you can add other categories as well. It can take multiple attempts to get the invoice approved, so be patient and keep trying.
<https://wholesale.frontiercoop.com/>
4. Have the Amazon seller app installed on your phone (free)
5. Purchase a Keepa subscription ~\$17ish per month (exchange rate). This is required because there is no better way to make educated buying decisions for inventory. Go to keepa.com
6. Set up an Inventory Lab account at \$49 per month - get the free trial for the first month. If you already have a subscription to a different inventory management and shipment creation platform, that is fine, but just know that I will be using Inventory Lab for examples and processes. Go to inventorylab.com

SUPPLIES

7. Dymo 450 turbo label printer (\$90) or something equivalent for FNSKU label printing. There are Zebra and Rollo printers to choose from as well.
<https://amzn.to/36QGvRb>
8. Dymo stickers-10 rolls (\$35) - again, get the labels appropriate for your printer. I prefer the #30334 size
<https://amzn.to/2Mcgvrl>
9. Barcode scanner - this is not required, but we found that it makes box contents so much faster and easier. Here are links to the 2 types we have used.
Motorola Symbol LS4278 - handheld
<https://www.ebay.com/itm/Motorola-Symbol-LS4278-Cradle-STB4278-Wireless-Barcode-Scanner-Bluetooth-USB/>
Zebra (Formerly Motorola Symbol) DS9208 - hands free
<https://www.amazon.com/gp/product/B07MRJYR2S>

10. Tape dispensing gun/handheld - my crew has tested several styles and like the blue Uline tape guns. We use 3 inch guns purchased from Ebay.
11. Packing tape - this is my favorite 3 inch tape (2.83 mil thickness), but others prefer quiet packing tape or even paper tape machines.
<https://www.packagingsuppliesbymail.com/clear-hotmelt-packing-tape.html>
Use PSBM10 for 10% off
12. Bubblewrap \$17-\$40-the below listings vary but can be bought around \$17 non-peak season. We are providing multiple resources and you may also shop for your own deals on this. Prices also increase for FBA supplies in Q4.
<https://amzn.to/2M9iop2> (\$17-\$40)
<https://ebay.to/2PcDkhg> (\$35)
<https://ebay.to/31zUhVh> (\$28-40)
13. You can order free UPS giant polybags, plain brown security boxes, and labels for your FBA boxes after setting up your free account. You'll need to call for the liners and boxes and give them item numbers listed below. We use these for fragile items, for shipping Merchant Fulfilled items, and for sets of bottled liquids.
 - Box Liners 170142 28 inch x 38 inch 350 Bags on Roll
 - Medium plain brown box - 010195217 12 x 10 x 3 inch
 - Small plain brown box - 010195218 9 x 7 x 3 inch
 - Labels 2 per sheet - 01774501 (for FBA boxes)
 - 4x6 Thermal Roll Stickers - 01774006 (for covering barcodes, etc on recycled boxes)
14. Basic scale or Platform scale - we started out with a similar small scale, but once we grew our business, we upgraded to the large platform scale.
<https://amzn.to/2ECDR5w> (Small scale)
<https://ebay.to/2JqqQS6> (Platform scale)
15. Dunnage - we use all of our shopping bags as dunnage, as well as the paper and air pillows that come in our Online Arbitrage orders. This way, we never need to order dunnage.
<https://amzn.to/35ETDsl>
16. Polybags-small combo pack \$22 and large combo pack \$30 or order from ilovesupplies.com. We've found these to be best quality polybags. Individual sizes can be purchased from this listing instead, but combo packs have greatest value for the money. Most of our replens must be polybagged to send into FBA, so we use large quantities from ilovesupplies.com.
<https://amzn.to/2SglkEp> (\$22)
<https://amzn.to/2Z4Tnk0> (\$30)
17. "This is a set" labels (\$11) These are a necessity for replens sellers because we often sell sets. You can print your own in black and white, but the bright colors are really nice. There are plenty of listings for these, so check the pricing to get a good deal.
<https://amzn.to/2tsGkx5>
18. Boxes - Small, Medium,, Large, X-Large boxes (we order through U-Haul since there is free shipping). We started out just using recycled boxes, but once you start growing,

buying boxes is faster for prep and ship. You can get boxes from Walmart, Home Depot, Lowe's, U-Haul, etc.

19. Scissors
20. Tape Measure
21. Box Knife

Additional Optional Tools - not necessary for getting started

22. ***revseller.com-\$80/ 1st year going to provenamazoncourse.com/revseller, \$99/year after that-shows profits real time on Amazon-crucial for shopping online
***AZInsight - very similar to revseller, but includes more perks
 - These tools are desktop extensions which are great for doing research from home or for Online Arbitrage
23. ***DS Amazon Quickview-free google chrome extension
24. ***Repricer - this will be essential for growth of your business if you do not already have one.
25. Numeric keypad either on your computer or separate would be useful for entering expiration dates and pricing versus cherry picking across the top numbers. Jimmy bought this so he could plug all in to his computer at once \$15. I specifically purchased a laptop that included a number pad so our process could be faster.
<https://amzn.to/2sO5tIrl>
26. Table Top Packing Tape Dispenser - super nice to have and reduces time \$20
<https://amzn.to/38drPwu>
27. Heat Gun or Hair Blow Dryer - for removing price tags from inventory. This is not typically necessary with replens, but some stores do put price stickers on them.
<https://www.ebay.com/itm/Wagner-Spraytech-Wagner-0503008-HT1000-Heat-Gun-2-Temp-Settings-750-F-1000-F/> We bought a Wagner Heat Gun like this, but any will work. Harbor Freight may have a good deal on their brand.
28. Hands free stand for heat gun with foot pedal operation - only necessary if large amounts of products have price stickers to remove
www.amazon.com/gp/product/B07KSRFW2T
www.amazon.com/gp/product/B000LJNJOE
29. Goo Gone or Charcoal Lighter Fluid for removing sticky residue from price stickers
30. Scotty Peelers for lifting price stickers off products
www.amazon.com/gp/product/B005Z5EKVK
31. Large Black Markers for marking shipping boxes
<https://www.amazon.com/gp/product/B00006IFGP>
32. Stretch Wrap

Links in this document may earn an affiliate commission for Jimmy Smith, but there is no requirement to purchase anything through these links.